ALWD Visiting Scholars Committee: Interested Scholar Form

The purpose of this form is to encourage those interested in being an ALWD Visiting Scholar to submit their qualifications and interests for inclusion in a database maintained on the ALWD website.

Please review the information about the Visiting Scholars program and then complete the following information sheet. This form will be published in the database.

Name: Kathryn Stanchi

School: Temple University Beasley School of Law

Email address: kstanchi@temple.edu

General background (describe your professional life in a paragraph):

I have taught legal research and writing and related courses for twenty years. I have written dozens of articles on legal writing and persuasion. I am the co-author of a leading legal writing textbook and the co-author of a book on persuasive writing. I am also the co-editor and primary organizer of the United States Feminist Judgments Project. Prior to academia, I was a litigator in NYC and a clerk for the New Jersey Supreme Court.

Areas of scholarly interest consistent with the purpose of the grant program (“The Legal Communication & Rhetoric Visiting Scholars Grants are intended to further support, strengthen, and encourage scholarship focusing on the study and practice of professional legal writing.”):

Persuasion/advocacy, persuasion science, rhetoric, feminist legal theory (particularly its intersection with writing, persuasion and rhetoric).

A representative list of your scholarship; please include any available links to online versions of your publications:


This is Your Sword: How Damaging Are Prior Convictions to Plaintiffs in Civil Trials?, 89 Wash. U. L. Rev. 901 (2014) (with D. Bowen)
https://digitalcommons.law.seattleu.edu/cgi/viewcontent.cgi?article=1496&context=faculty

Legal Reasoning and Legal Writing (Wolters Kluwer 2017) (with Neumann and Margolis)

Feminist Judgments: Rewritten Opinions of the United States Supreme Court (co-editor with Berger and Crawford) (edited volume rewriting United States Supreme Court opinions from feminist perspective) (Cambridge U. Press 2016)

Legal Persuasion: A Rhetorical Approach to the Science (with Berger) (integrating scientific and rhetorical theories of persuasion) (Routledge 2018)

Ideas for programming that you might offer a host school, including potential topics and target audiences:

• colloquium for faculty on my scholarship
• workshop on teaching persuasion for LRW (and other interested) faculty
• presentation to students about persuasion and writing
• CLE for alumni & faculty on persuasion science

In no more than 300 words, describe why a host school should consider you as a Visiting Scholar:

I am a prolific and innovative legal writing scholar and an advocate for the discipline. I have spoken at numerous LWI conferences and at all kinds of colloquia and conferences nationally and internationally. I am excited at the prospect of visiting because I believe I could bring a lot of knowledge and enthusiasm to the table, but also know that I can benefit from talking to others in my field. These short visits provide a great opportunity for that kind of collaboration.

Please attach a copy of your cv.

Please submit your completed application in a Word document, along with your cv, to Alyssa Dragnich at alyssa.dragnich@asu.edu no later than February 1, 2019.
TEMPLE UNIVERSITY BEASLEY SCHOOL OF LAW, Philadelphia, PA (1996-present)
*Jack E. Feinberg ’57 Professor of Litigation* (endowed chair awarded in 2016)
*Professor of Law* (tenure in 2008, full professor in 2011)
*Affiliated Professor of Gender, Sexuality & Women’s Studies* (2004-pres.)

KEIO UNIVERSITY, FULBRIGHT SPECIALIST, Tokyo, Japan (May-June 2014)

BOOKS AND BOOK CHAPTERS

**LEGAL PERSUASION: A RHETORICAL APPROACH TO THE SCIENCE** (with L. Berger) (Routledge 2017)

**LEGAL REASONING AND LEGAL WRITING** (Wolters Kluwer 2017) (with R. Neumann and E. Margolis)


**Executive Series Editor, Feminist Judgments Series** (Cambridge U. Press)

**FEMINIST JUDGMENTS: REWRITTEN TAX OPINIONS** (2018); **FEMINIST JUDGMENTS: REPRODUCTIVE JUSTICE REWRITTEN** (forthcoming 2019); **FEMINIST JUDGMENTS: FAMILY LAW OPINIONS REWRITTEN** (forthcoming 2019); **FEMINIST JUDGMENTS: TRUSTS AND ESTATES OPINIONS REWRITTEN**; **FEMINIST JUDGMENTS: EMPLOYMENT DISCRIMINATION REWRITTEN**; **FEMINIST JUDGMENTS: CORPORATIONS OPINIONS REWRITTEN**

SELECTED ARTICLES


The Problem with ABA Standard 405(c), 66 J. Leg. Educ. 558 (Spring 2017)

This is Your Sword: How Damaging Are Prior Convictions to Plaintiffs in Civil Trials?, 89 Wash. U. L. Rev. 901 (2014) (with D. Bowen)


The Power of Priming in Legal Advocacy: Using the Science of First Impressions to Persuade the Reader, 89 Ore. L. Rev. 305 (Fall 2010)


Moving Beyond Instinct: Persuasion in the Era of Professional Legal Writing, 9 Lewis & Clark L. Rev. 935 (Winter 2005) (review of Michael Smith’s Advanced Legal Writing)


Gender and Legal Writing: Law Schools’ Dirty Little Secrets, 16 Berkeley Women’s L.J. 3 (2001) (with Jan M. Levine)

Resistance is Futile: How Legal Writing Pedagogy Contributes to the Law's Marginalization of Outsider Voices, 103 Dickinson L. Rev. 1 (Fall 1998)

- Cited in Emma Coleman Jordan & Angela Harris, Economic Justice: Race, Gender, Identity and Economics (Foundation Press 2005) and Elizabeth Mertz, The Language of Law School: Learning to Think Like a Lawyer (Oxford Univ. Press 2007)

The Paradox of the Fresh Complaint Rule, 37 B.C. L. REV. 146 (1996)
- Cited in Wayne R. LaFave, Substantive Criminal Law §17.5 (2d ed.)

**SELECTED PRESENTATIONS**

*Feminist Judgments* (2017 Temple Gender, Sexuality and Women’s Studies Conference)

*Legal Persuasion* (2017 Loyola Los Angeles Colloquium)

*Aggression Doesn't Work: Why a Reasonable Tone is More Persuasive* (Clinical Theory Workshop 2016)


*What Cognitive Dissonance Tells Us About Persuasive Tone*, Panel Presentation for Symposium on Cognitive Bias and Persuasion at Brooklyn Law School (March 2013)

*Stealing Thunder and Backlash* (Rutgers and Seattle University Law School Colloquia) (2013)

*Stealing Thunder and Trial Outcomes*, Colloquium Presentation as Visiting Scholar in Rhetoric and Persuasion at University of Nevada Las Vegas (March 2012)

*Opening the Lens: Re-Visions in Legal Writing Teaching, Theory, & Practice* (Southeastern Regional Legal Writing Conference) (invited panel participant commenting on Martha Fineman’s keynote lecture entitled *Feminist Readings of Law, Feminist Writings in Law*)

*The Substance of Legal Writing and Reasoning: Rhetoric and Persuasion* (2011 AALS Annual Meeting, Section on Legal Writing, Reasoning and Research) (invited panelist)

*The Emotion of Logos* (invited speaker, 2008 Rutgers/Wyoming Conference on Persuasion in Legal Writing and Lawyering)


*Social Science and Persuasive Writing* (2006 LWI Conference)

*Gender Segregation in the Legal Academy* (Panel 2004 AALS Conference, Women in Leg. Educ.)

*Dealing with Misogyny in the Feminist Classroom* (2002 Temple Women’s Studies Conference)

*Exploring the Law of Law Teaching* (invited panelist at John Marshall Centennial Conf. on Law and
OTHER RELEVANT EXPERIENCE

DEBEVOISE & PLIMPTON, New York, NY
Associate, Litigation
Broad experience in complex commercial litigation, including patent, environmental, securities and breach of contract cases. Drafted briefs, legal memoranda and opinion letters. Took and defended depositions; prepared key witnesses for trial and deposition. Participated in administrative hearings, including patent litigation before International Trade Commission. Pro bono work included class action on behalf of abused and neglected children.

VILLANOVA UNIVERSITY SCHOOL OF LAW, Villanova, PA
Legal Writing Instructor

CHAMBERS OF THE HONORABLE STEWART G. POLLOCK
SUPREME COURT OF NEW JERSEY, Morristown, NJ
Judicial Clerk

PROFESSIONAL ACTIVITIES:

• Inaugural Visiting Scholar of Rhetoric and Persuasion at University of Nevada Las Vegas
• Advisory Board, SSRN Legal Writing eJournal (2008-present)
• Associate Editor, PENNSYLVANIA RULES OF EVIDENCE (1996-1997)

EDUCATION

BOSTON UNIVERSITY SCHOOL OF LAW, Boston, MA
J.D., May 1990, magna cum laude

Honors: Boston University Law Review (Editor, 1989-90)
Edward F. Hennessey Distinguished Scholar (ranked 15th in class of 400+)
G. Joseph Tauro Distinguished Scholar (ranked 5th in section of 120)
National Association of Women Lawyers’ Outstanding Woman Graduate

UNIVERSITY OF PENNSYLVANIA, Philadelphia, PA
B.A., May 1987, Political Science

Held various jobs during academic year including: publicity and campaign work for PA State Senate candidate, administrative assistant, telemarketer, caterer, and judicial intern for the Honorable Sandra Mazer-Moss of the Pennsylvania Court of Common Pleas.

BRYN MAWR COLLEGE, Bryn Mawr, PA
1983-1984

REFERENCES

1. Bridget Crawford, James D. Hopkins Professor of Law, Elizabeth Haub School of Law at Pace University, bcrawford@law.pace.edu

2. Susan De Jarnatt, Professor of Law, Temple University Beasley School of Law, sdejarn@temple.edu

3. Anthony Niedwiecki, Dean & Professor of Law, Golden Gate University School of Law, aniedwiecki@ggu.edu

4. Linda Berger, Family Foundation Professor of Law, UNLV William S. Boyd School of Law, linda.berger@unlv.edu